



**Outsourcing your billing** reduces office overhead. Lowers liabilities  
Increases focus. Allows staffing flexibility. **Makes your practice better.**

# Makes Your Practice Better

Welcome to CompliantCare, LLC, the out-sourced, compliant billing company that makes your life easier and your practice more profitable. We offer the highest level of billing service to the medical community. We insure that you will be compensated fairly for your work while keeping a watchful eye out for compliance violations. Doctors can actually focus on healing patients again.

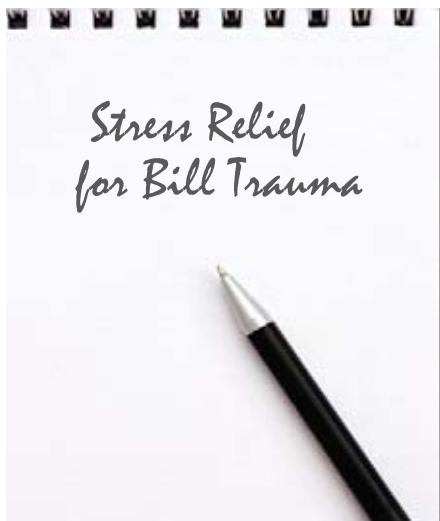
We collect an extremely high percentage of billed services – far in excess of the industry average. Our compensation depends upon what we collect. Our motivation to pursue every dollar owed is built in to our business model, which is oriented to profiting and protecting the Doc.

Using CompliantCare, your business model changes. Your former billing staff can start new promotion and marketing programs. This will result in an increase in new patients along with a reactivation of inactive patients. Events, talks and screenings can be scheduled, and gross collections will increase. Conversely, the clinic that merely eliminates the staff position instantly decreases office overhead. Either way, the office is net ahead by a significant amount.

CompliantCare does not demand long-term contracts. They never cash or deposit your checks. The company is structured to only provide the finest, most efficient system of billing collection possible, with every safeguard built in to protect the Client.



Seek to Do No Harm...  
to Your Patients or  
Your Bottom Line!



# The CompliantCare Story



CompliantCare, LLC, is the direct result of the collaborative efforts of James Bowen, JD of Bowen, Inc. and Robert Zielke, Esq. Together, James and Robert have brought corporate organization and legal compliance to hundreds of medical offices in the Pacific Northwest. Their experience and expertise in Law, Tax, Business and Chiropractic have allowed Docs to focus on their core mission – healing – by providing proper corporate structure, documentation and procedures, while out-sourcing non-essential functions. The results of their efforts are offices that are efficient, compliant and profitable.

Bowen and Zielke have found in-house billing to be the source of many problems within providers' offices. Incorrect coding, improper claim submission, lack of follow-up and staffs' inability or unwillingness to collect receivables, results in medical practices not being properly compensated for the work performed.

Add in the mix the direct and indirect cost of billing staff, office politics, and the reliance upon a single staff person. Combine all this with the current climate of medical audits that are resulting in six-figure fines (from non-compliant operations and billing) and the case for a good, out-sourced billing service was made.

The problem they had was finding a professional, efficient, legally compliant service to recommend. James and Robert looked for over two years for a service that understood the medical practice, offered a layer of legal compliance oversight and cared more for the Docs than their own profits. They never found one that met their standards of excellence.

So they started their own:  
Compliance + Billing =  
CompliantCare, LLC



The first order of business was to find the best Biller and Coder in the business, who could also handle all the business affairs. From their professional experiences with her, and at the recommendation of several chiropractors for whom she had demonstrated her skills and dedication, they recruited Victoria M. Skoff to manage all company operations.

After three years of successful growth and happy clients, Jim and Robert agreed to sell CompliantCare to Victoria. After all, she had run it all along anyway, so it would remain the same, quality company.

Although Victoria is now the owner of CompliantCare, she and the founders are still closely associated and frequently share ideas. They earnestly continue to recommend her services, and she has the benefit of their legal advice for her clients.

Under Victoria's management, the happy, helpful and highly qualified CompliantCare staff is also highly esteemed by the practices for whom they work. Naturally, she would not hire anyone but the best, and her management style is "hands-on". After all, her precious personal reputation is at stake.





**CompliantCare**<sup>®</sup>   
Exclusive billing services for chiropractic practices

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